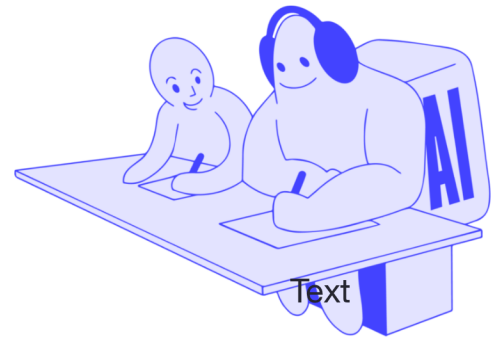


Pitch Patterns



Conversational Intelligence for Sales and Customer Service Calls.

Workflow

The PitchPatterns.com system automatically tracks all sales or customer service calls. It **gives transparency to managers** and helps to make strategic decisions that improve conversion rates and customer service quality. Instead of randomly selecting calls for review, the system can **select most important calls automatically**. It also gives agents a simple process that does not create a lot of overhead in the existing workflow. Agents get notified when system flags calls which have not reached the company standard and then **agents will learn and improve**.

AI models

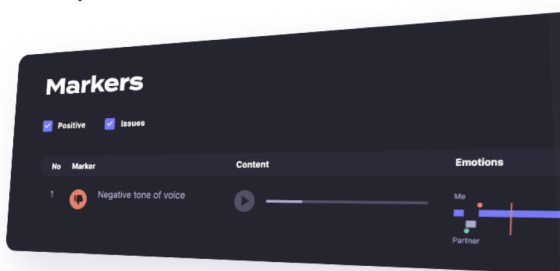
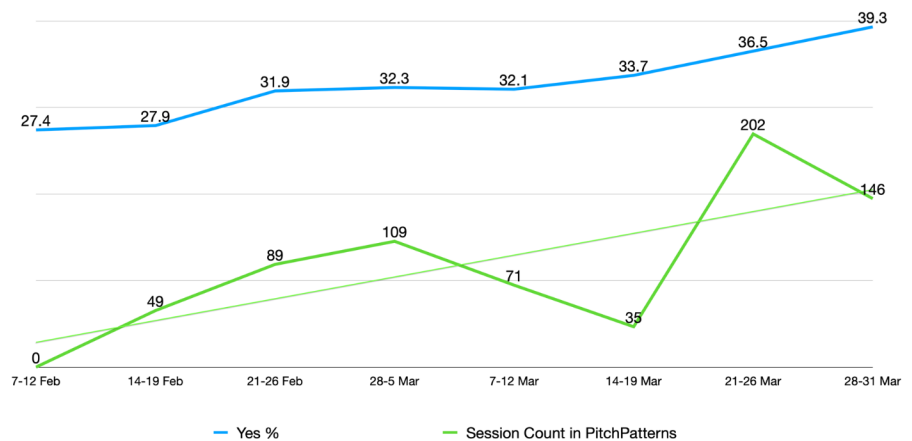
Proprietary models for speech enhancement (denoising like krisp.ai), speech and face diarization, speech and face emotion classification, laughter detection, and speech-to-text. Unlike competitors who use 3rd party cloud-based services, we are capable of deploying the system on premises and can ensure data security.

Integrations

The system seamlessly **integrates** with your existing **CRM** and **telephony services**. So far, we have already integrated with Twilio, TeleMagic, Tele2, Zoom, Google Meet, Pipedrive, Salesforce, etc. Even if you use custom systems, we will integrate them in 2-4 weeks.

Results

Current clients report up to **43% improvement in sales conversion** after starting to use PitchPatterns.com. Since starting early 2022 we have not had any churned clients and instead existing clients have added more sales teams to the platform.



Markers

See issues automatically marked. Save time by knowing where to focus attention first.



Meta analysis

See which emotional moments happened at what exact time moments.

