

Administration

CRM agent

12

Procurement Checker

3

1

Employee

4

Branch Support

5

Marketing

Blog writer

1

Shop Descriptions

Private Clients

746

Customer S

37

Business Clients

89

Your Location
Dubai

asya

We enable future workplace
by intelligent hyper-automation

Sales Training

333

Problem

Typical 100 agent call-centre operation monthly

- Rotation of workforce 10 agents per month, 1 HR manager, cost: 4000 EUR
- Training 10 new agents, 1 Project manager, cost: 4000 EUR
- Quality control and strategy, 4 Project managers, cost: 12000 EUR
- Agents on phone lines and text messages, 100 agents, cost: 200,000 EUR
- Marketing team, generating leads, 1 marketing manager, cost: 4000 EUR

Human agents: 107

AI agents: 0

Total cost: 224 000 EUR / month

Solution

- 1 x Skilled call centre manager, cost: 5000 EUR
- Rotation of workforce 5 agents per month, eldigen.com HR AI Agent, cost: 50 EUR
- Training 5 new agents, eldigen.com Staff Training AI Agent, cost: 50 EUR,
- Quality control and strategy, pitchpatterns.com Quality Control AI agent, cost: 500 EUR
- 50 robot caller pitchpatterns.com AI agents, cost: 2500 EUR
- Agents on phone lines and text messages for complex tasks, 50 agents, cost: 100,000 EUR
- Marketing team, generating leads, eldigen.com AI Agent, cost: 50 EUR

Human agents: 51
AI agents: 54

Total cost: 108,150 EUR /

monthly

Profit: 115,850 EUR 52% saving

asya



PITCH
PATTERNS

World's best AI analytics for conversational intelligence

Increase in sales by 43% in 2 months. 95% CER accuracy, TTS, SST in Baltic languages, Emotion detection, Intelligence markers.

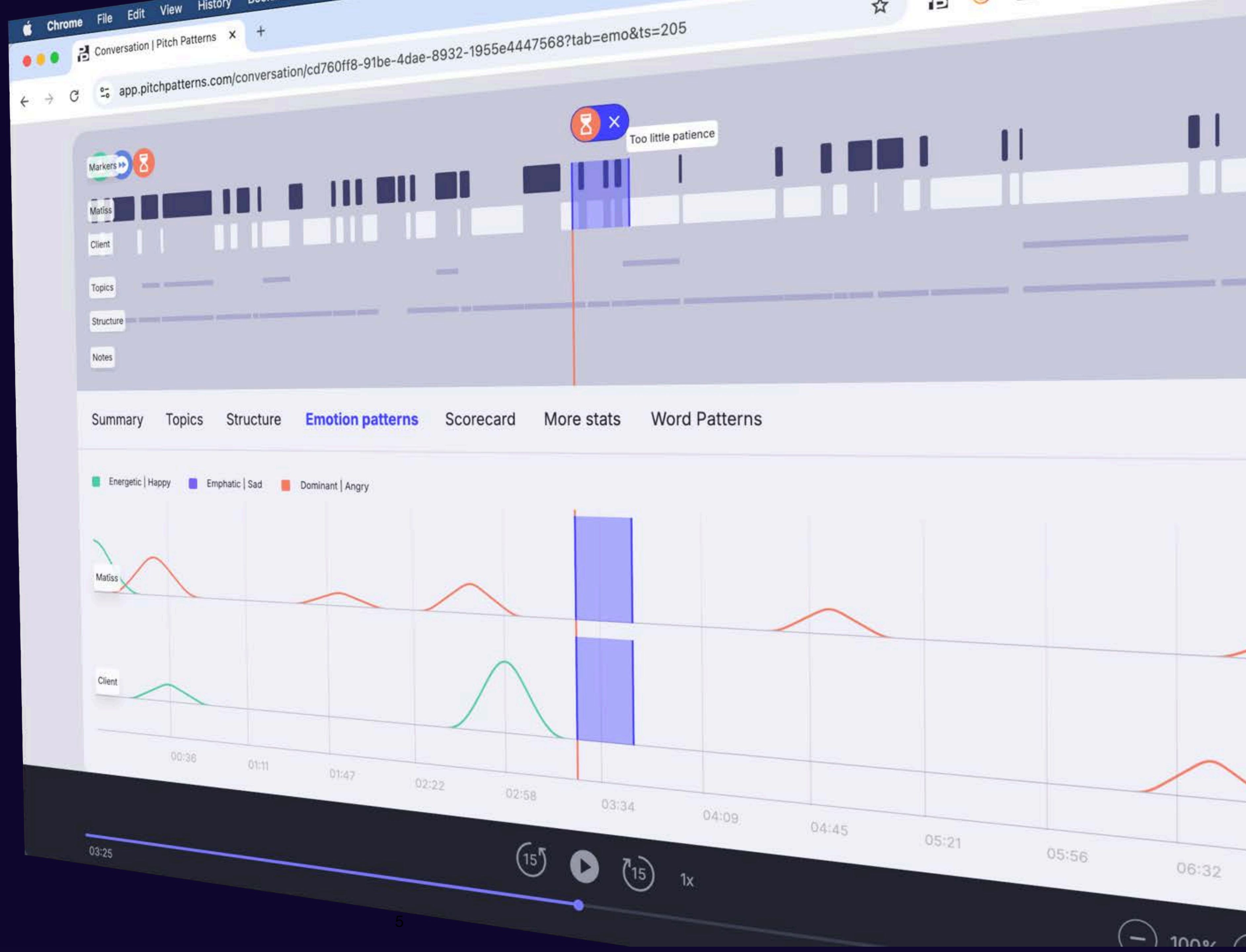




PITCH
PATTERNS

Soft-Skills Tracking

Multi-modal emotion tracking using tone and sentiment. 6 axis emotion pattern visualisation and unique Social Intelligence markers.





PITCH
PATTERNS

Hard-Skills Tracking

AI Summary, Keyword/Phrasal
Topics and Intent logics to identify
bad behaviours and enforce quality
control.

The screenshot displays the Pitch Patterns web application interface. At the top, the browser address bar shows the URL: `app.pitchpatterns.com/conversation/8960b81a-954a-4b21-9050-064434eb0b82?ts=55&tab=topics`. The application header includes the "PITCH PATTERNS" logo and navigation links for "Worktable", "Report", "Dashboard", "Deals", "Tasks", and "Conversations".

The main interface features a timeline visualization of a conversation. On the left, a sidebar lists "Markers" and "Marta" (the agent). The timeline shows various segments for "Client", "Topics", "Structure", and "Notes". A red vertical line indicates the current position in the conversation. Above the timeline, there are several control icons, including a play button, a thumbs up, a thumbs down, a refresh, and a close button.

Below the timeline, there are tabs for "Summary", "Topics", "Structure", "Emotion patterns", "Scorecard", "More stats", and "Word Patterns". The "Topics" tab is currently selected, showing a list of topics for both "Marta" and "Client".

Marta Topics:

- 3 Agent - Good Words
- 1 Filler words

Client Topics:

- 2 Small Talk
- 3 Client confused

The conversation transcript is visible at the bottom. It shows a message from "Marta": "Labi, super! Tās ir ļoti labas ziņas. Jā, jā, atliek otru darbiņu arī." followed by a message from "Client": "Jā, es vēl sūtīju. Man šķiet, es **nezinu**, metīsim nost, ka es sūtīju par ē...". The word "nezinu" is highlighted in red, indicating it is a tracked keyword. The transcript also shows a timestamp of 00:58 and a playback speed of 1x.

LEADERBOARD

Points for today

| | | | |
|---|------|-------------------------|-------------|
| 1 | ▲ +1 | Jānis Ezeriņš | 1019 912 |
| 2 | ▼ -3 | Una Pārdaugaviete | 900 925 |
| 3 | ▲ +1 | Helmuts Jānis Laipotājs | 875 900 |
| 4 | ▲ +1 | Rēzija Bedrīte | 820 820 |
| 5 | ▼ -1 | Laima Oga | 740 720 |
| 6 | ▼ -2 | Ritvars Liepnieks | 710 0 |
| 7 | - | Kristīne Kārklīņa | 695 725 |
| 8 | ▲ +1 | Raivis Dzintariņš | 600 580 |
| 9 | - | Renate Kalniņa | 520 710 |

ACTIVITIES

In the last 5 minutes

- Dāvis**
Deal atjaunots ar piezīmi
31.03.2023 10
- James**
Stepped up from position 2 to 1
31.03.2023
- Kelly**
Call to Intergaz (didn't record)
31.03.2023 200
- Older
- Reminder**
There are 4 working days left this week.
31.03.2023
- Raitis The Great**
Received a 5 star rating
31.03.2023 1000
- Dāvis**
Stepped up from position 2 to 1
31.03.2023
- Dāvis**
Call to Lego (didn't record)
31.03.2023 20

Industry leading Human agent activation system using Live Leaderboards

LIVE

AI Client support agent (Chat & Email)

The screenshot shows the Eldigen AI support agent interface. At the top, there are navigation tabs: Statistics, Sources, Settings, Integrations (active), and Chat. Below the tabs, there are three integration cards:

- Webpage (URL, HTML)**: Includes a description and a 'View' button.
- Email (IMAP)**: Shows 'Connected' status and a 'Disconnect' button.
- Telegram**: Includes a description and a 'Disconnect' button.

Below these, there is a **Facebook Messenger** integration card with a 'Connect' button. At the bottom, the Eldigen logo and copyright information are visible.

The screenshot shows the Tele2 website with a chat window open. The website header includes the Tele2 logo and navigation links for 'Privātpersonām' and 'Biznesam'. The main navigation bar lists 'veikals', 'Tarifu plāni', 'Mājas internets', 'Citi pakalpojumi', 'Klientu atbalsts', and 'Darbs Tele2'. A banner at the top reads 'Ja nepieciešams, izmanto 14 dienu atgriešanas iespēju.'

Internets tavām mājām

| 4G mājas internets | 5G mājas internets | Optiskais internets |
|---|--|--|
| <ul style="list-style-type: none">✓ Pārvietojams mobilais internets ar 99% pārklājumu Latvijā✓ Pieslēdz īslaicīgi vai noformē izdevīgu līgumu uz 24 mēn. | <ul style="list-style-type: none">✓ Pārvietojams mobilais internets ar 99% pārklājumu Latvijā✓ Pieslēdz īslaicīgi vai noformē izdevīgu līgumu uz 24 mēn.✓ Darbojas 4G un 5G tīklā vietās, kur tas pieejams | <ul style="list-style-type: none">✓ Stabils mājas internets konkrētā adresē ar ātrumu līdz 1000 Mbit/s✓ Noformē izdevīgu līgumu uz 24 mēn.✓ Mājvietā ierīkots stacionārs optiskais vads un rūteris |
| Rūteris: Soyealink paliek klienta īpašumā pēc 24 mēnešu nomaksas | Rūteris: Zowee paliek klienta īpašumā pēc 36 mēnešu nomaksas | Rūteris: TP-LINK paliek klienta īpašumā pēc 24 mēnešu nomaksas |
| no 9,98 €/mēn. Vairāk → | no 15,98 €/mēn. Vairāk → | no 17,99 €/mēn. Vairāk → |

Buttons at the bottom: Internets ar TV, Īstermiņa vajadzībai, Ja tev jau ir 2 Tele2 numuri

Pajautā ekspertam

Sveiki! Esmu eksperts **Dzirkstele**. Uzdod man jautājumu, centīšos palīdzēt!

cik ātrs ir optiskais internets salīdzinājumā ar 4G?

Tele2 optiskais internets piedāvā ievērojami lielāku ātrumu, salīdzinot ar 4G. Optiskā interneta minimālais garantētais ātrums ir 400 Mbit/s, maksimāli 1000 Mbit/s, savukārt 4G maksimālais teorētiskais ātrums ir līdz 375 Mbit/s ar vidējo ātrumu ap 40 Mbit/s normālās slodzes apstākļos.

Tavs jautājums

Lūdzu, neraksti personas datus vai sensitīvu informāciju.

AI Training Agent

Scrum apmācību aģents

Statistika Zināšanu avoti Iestatījumi Apmācības

Rezultāti 50.00% Progress 01:36

A constant duration leads to a better rhythm

- Product is designed, coded, and tested during the sprint

9

Sequential vs. overlapping development

Requirements Design Code Test

Rather than doing all of one thing at a time...

...Scrum teams do a little of everything all the time

10

Iepriekšējais Nākamais

Materiālu apskatīju, varam turpināt

Statistika Zināšanu avoti Iestatījumi Integrācijas Sarakste

Kā Pakalpojuma līguma zonā var apskatīt patēriņa sadalījumu pa objektiem un katra objekta summu?

- A) Noklikšķinot uz izvēles rūtiņas blakus katram objektam
- B) Nospiežot radio pogu konkrētajā IM rindā
- C) atlasot objektus nolaižamajā izvēlnē
- D) Veicot dubultklikšķi uz objektiem zonā

D

Atvainojiet, jūsu atbilde ir NEPAREIZA!

"Lai atskaņotu zonas datus, nospiediet radio pogu konkrētajā tūlītējās ziņojumapmaiņas rindā Konta budžeta saraksta zonā."

PAREIZĀ atbilde ir B) Nospiežot radio pogu konkrētajā IM rindā

Vai viss skaidrs? Vai mēs varam pāriet pie nākamā jautājuma?

Ja jā, atbildiet ar "Turpināt"

Ja jums ir vēl daži jautājumi, uzdodiet jautājumu par to.

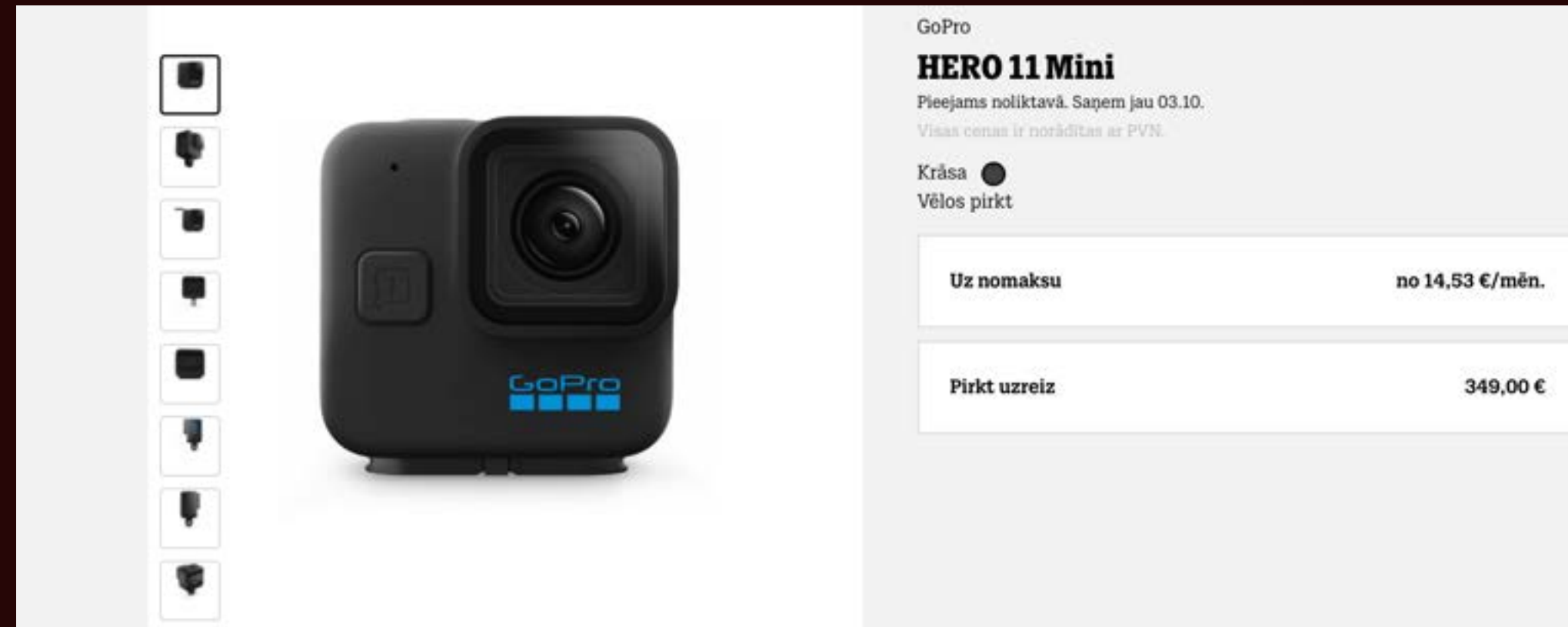
Ieteiktie jautājumi:

Turpināt

Ierakstiet jautājumu

+ Jauna tēma

AI Content creation agent



GoPro
HERO 11 Mini
Pieejams noliktavā. Saņem jau 03.10.
Visas cenas ir norādītas ar PVN.

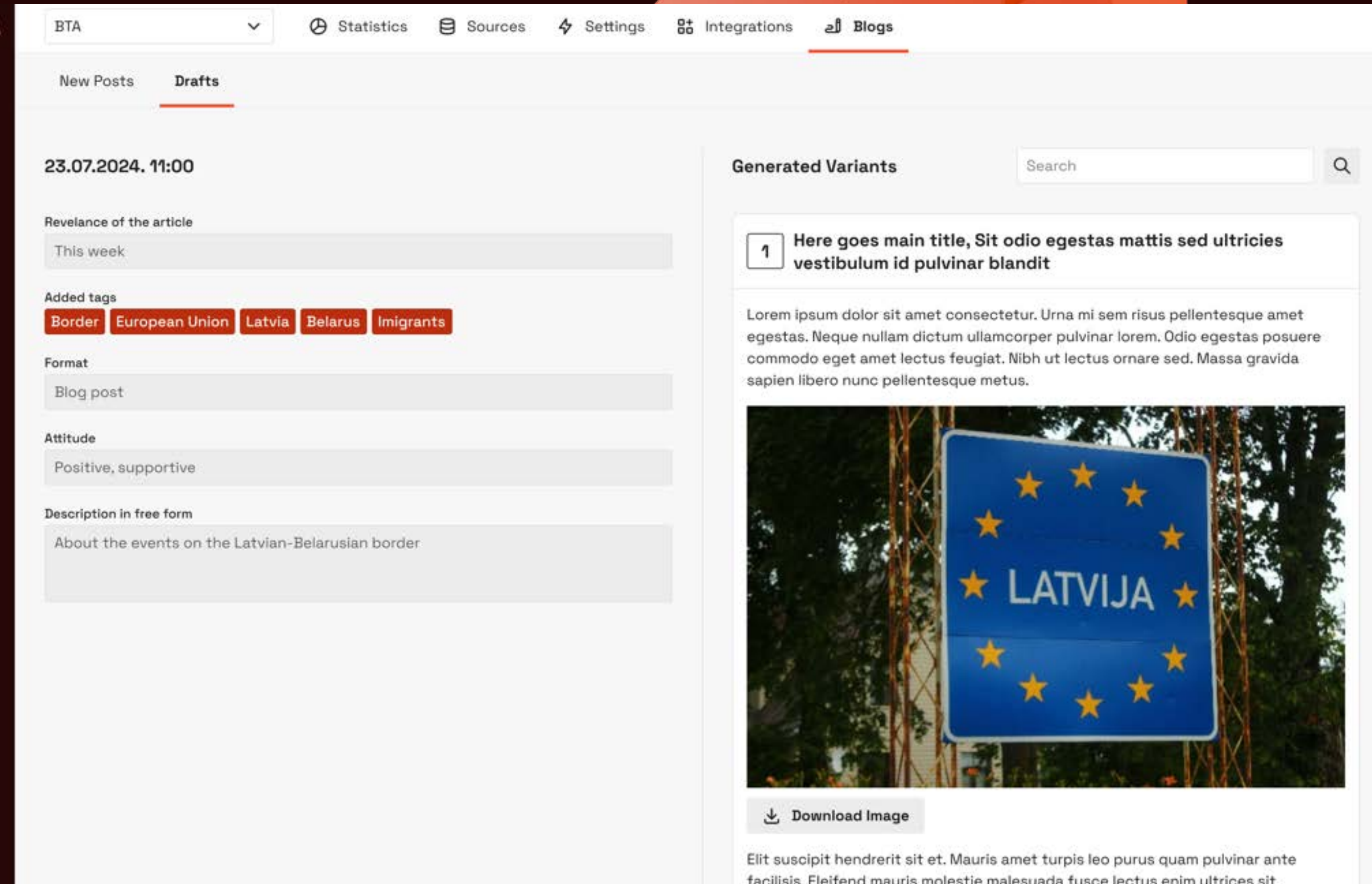
Krāsa ●
Vēlos pirkt

| | |
|--------------|-----------------|
| Uz nomaksu | no 14,53 €/mēn. |
| Pirkt uzreiz | 349,00 € |

← Par iekārtu

Apraksta autors: **Dzirkstele**

GoPro HERO11 Mini ir kompakta un jaudīga darbības kamera, kas paredzēta satriecošu augstas izšķirtspējas video un fotoattēlu uzņemšanai dažādās vidēs. Šī kamera ir daļa no HERO11 sērijas, kas pazīstama ar izcilu attēla kvalitāti un uzlabotajām funkcijām. Šeit ir detalizēts pārskats par tā galvenajām funkcijām, dizainu, tehniskajām specifikācijām, veiktspēju, lietotāja pieredzi, savienojamības iespējām, akumulatora darbības laiku un unikālajām priekšrocībām:



BTA | Statistics | Sources | Settings | Integrations | Blogs

New Posts | Drafts

23.07.2024. 11:00

Relevance of the article
This week

Added tags
Border **European Union** **Latvia** **Belarus** **Immigrants**

Format
Blog post


Attitude
Positive, supportive

Description in free form
About the events on the Latvian-Belarusian border

Generated Variants

1 Here goes main title, Sit odio egestas mattis sed ultricies vestibulum id pulvinar blandit

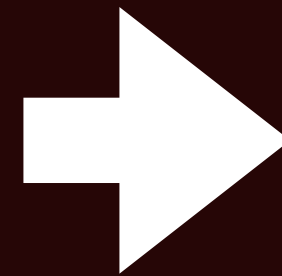
Lorem ipsum dolor sit amet consectetur. Urna mi sem risus pellentesque amet egestas. Neque nullam dictum ullamcorper pulvinar lorem. Odio egestas posuere commodo eget amet lectus feugiat. Nibh ut lectus ornare sed. Massa gravida sapien libero nunc pellentesque metus.



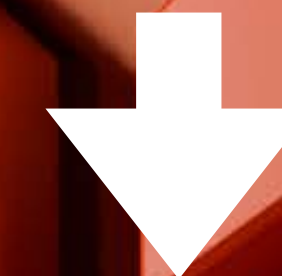
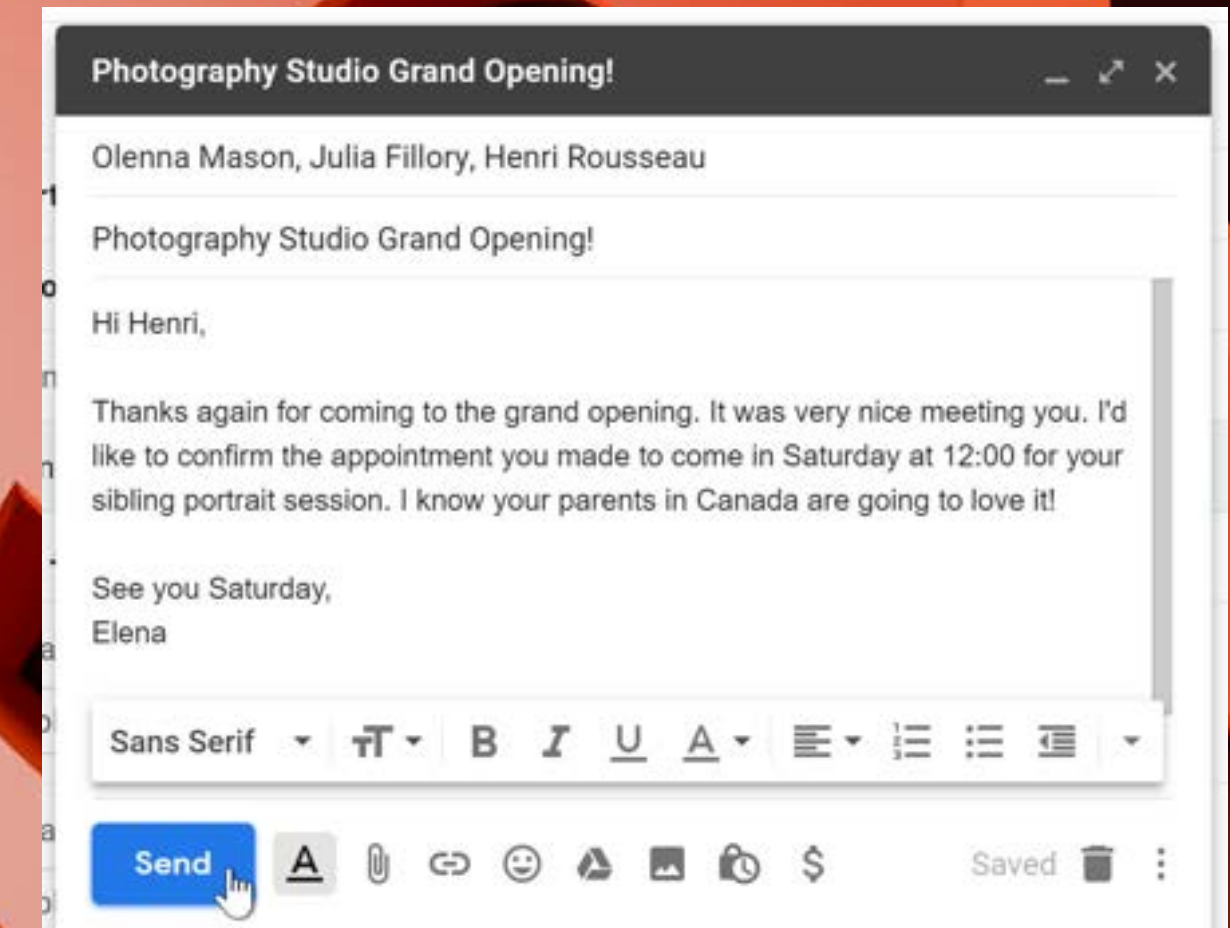
Download Image

Elit suscipit hendrerit sit et. Mauris amet turpis leo purus quam pulvinar ante facilisis. Eleifend mauris molestie malesuada fusce lectus enim ultrices sit

AI Document validation agent



| No. | Progress | Evidence | Result |
|-----|---|------------|--------|
| 1 | Is it a B2B company? | Pitch Deck | Yes |
| 2 | Is it in a seed stage? | Pitch Deck | Yes |
| 3 | Do they have about 5000 EUR monthly recurring revenue? | Email | No |
| 4 | Do founders have previous entrepreneurship experience? | Email | Yes |
| 5 | Does the product have at least 10 clients? | Email | Yes |
| 6 | Does the business have Intellectual property? | Pitch Deck | Yes |
| 7 | Do they have testimony from a client? | Pitch Deck | Yes |
| 8 | Does the churn of the product is below 10%? | Email | Yes |
| 9 | Do they have a technology expert on team? | Pitch Deck | Yes |
| 10 | Do they have sales expert on the team? | Pitch Deck | Yes |
| 11 | Do they have marketing expert on the team? | Pitch Deck | No |
| 12 | Is their professional work experience longer than 7 years? | Email | - |
| 13 | Are there at least 2 founders? | Email | No |
| 14 | Is the market potential for the industry at least 1b dollars? | Email | Yes |
| 15 | Do they have other investors on cap table? | Pitch Deck | Yes |





Administration



Customer Service



Sales



Marketing



Supply Chain

Undiscovered Constellation



Supervise AI agents rather than doing work manually.



Business model



**PITCH
PATTERNS**

Quality and Strategy platform starting
500 EUR/mon

Robot caller agent starting
500 EUR/mon



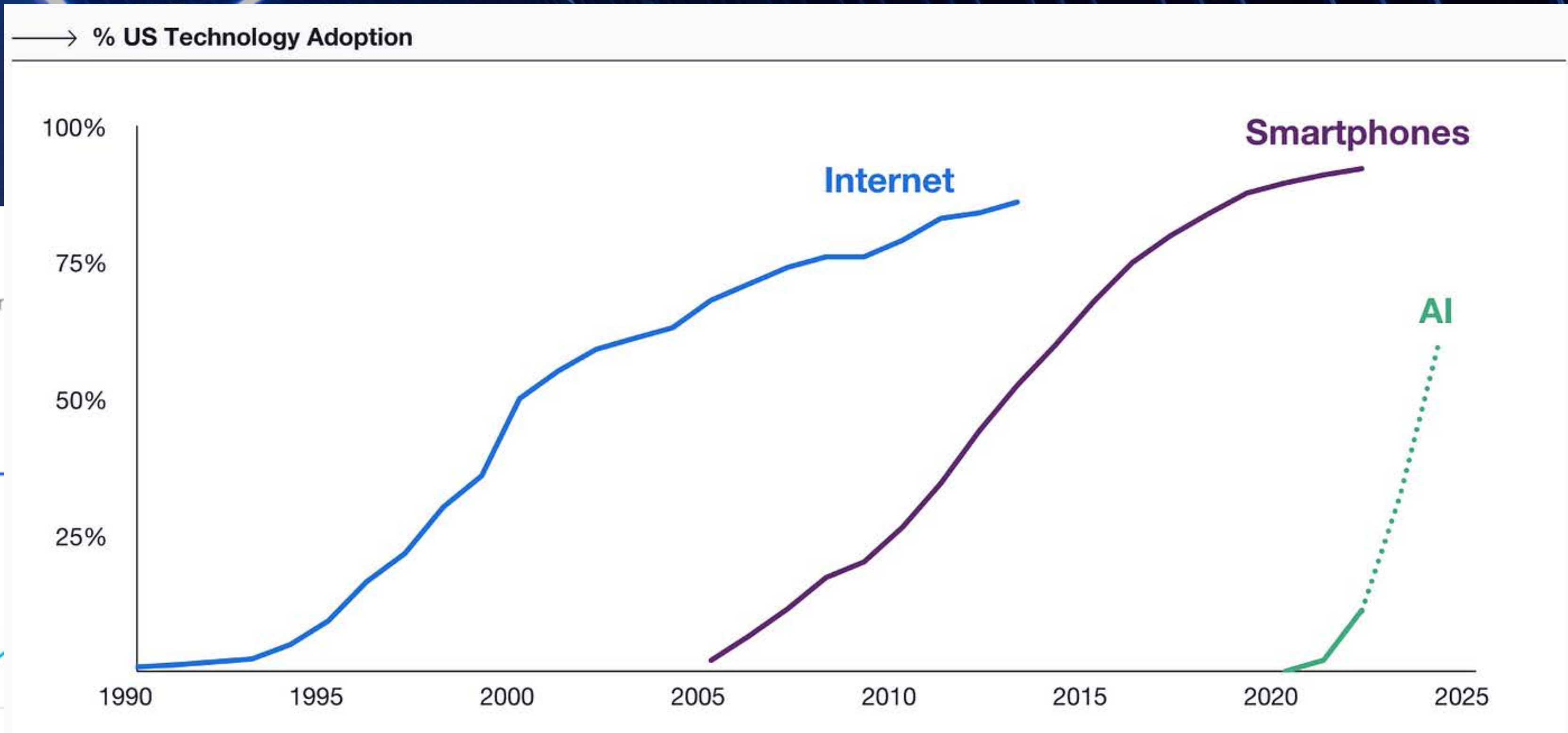
Eldigen

All agents starting
50 EUR/mon

Enterprise
2500 EUR/mon

Market opportunity

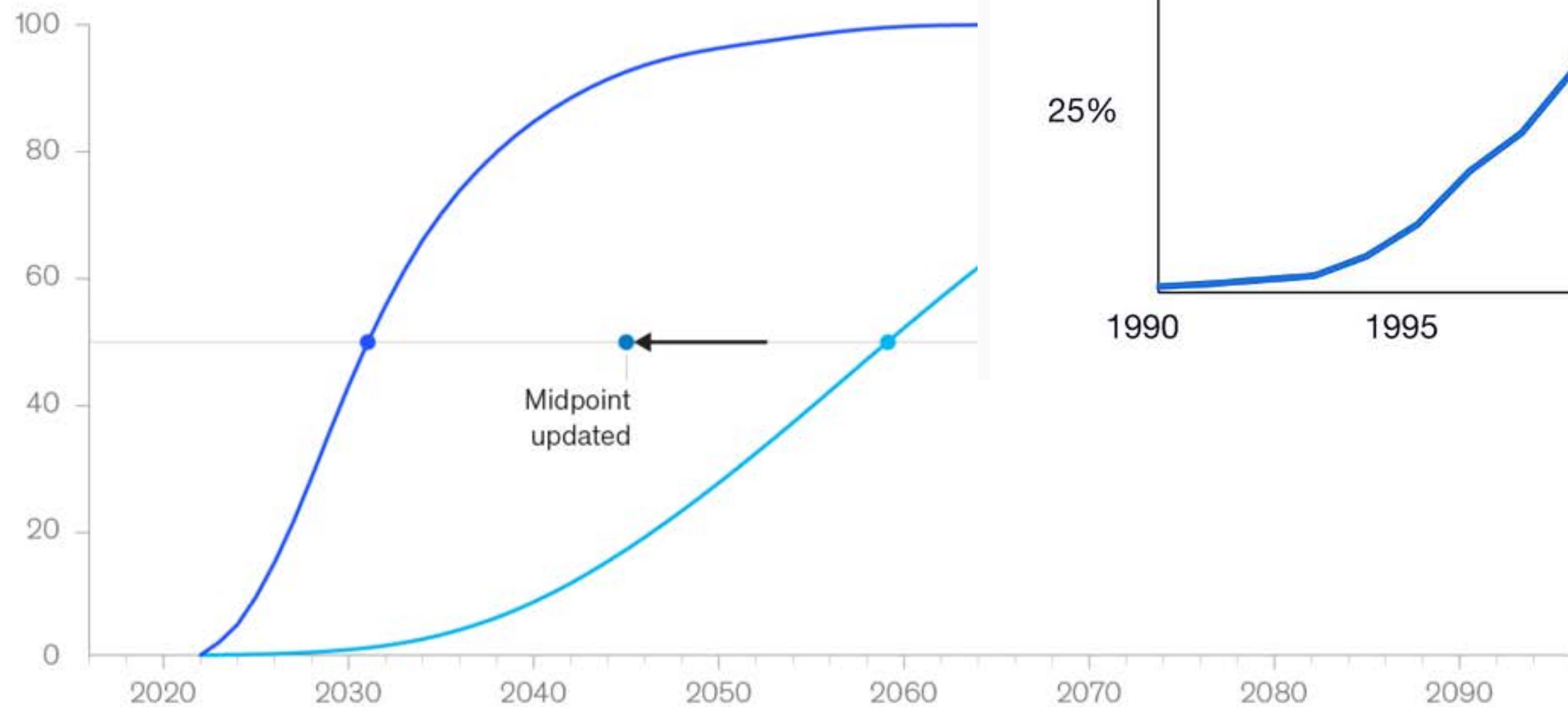
McKinsey report shows 50% of current workplace activities automated by 2045



Global automation of time spent on current work activities,¹%

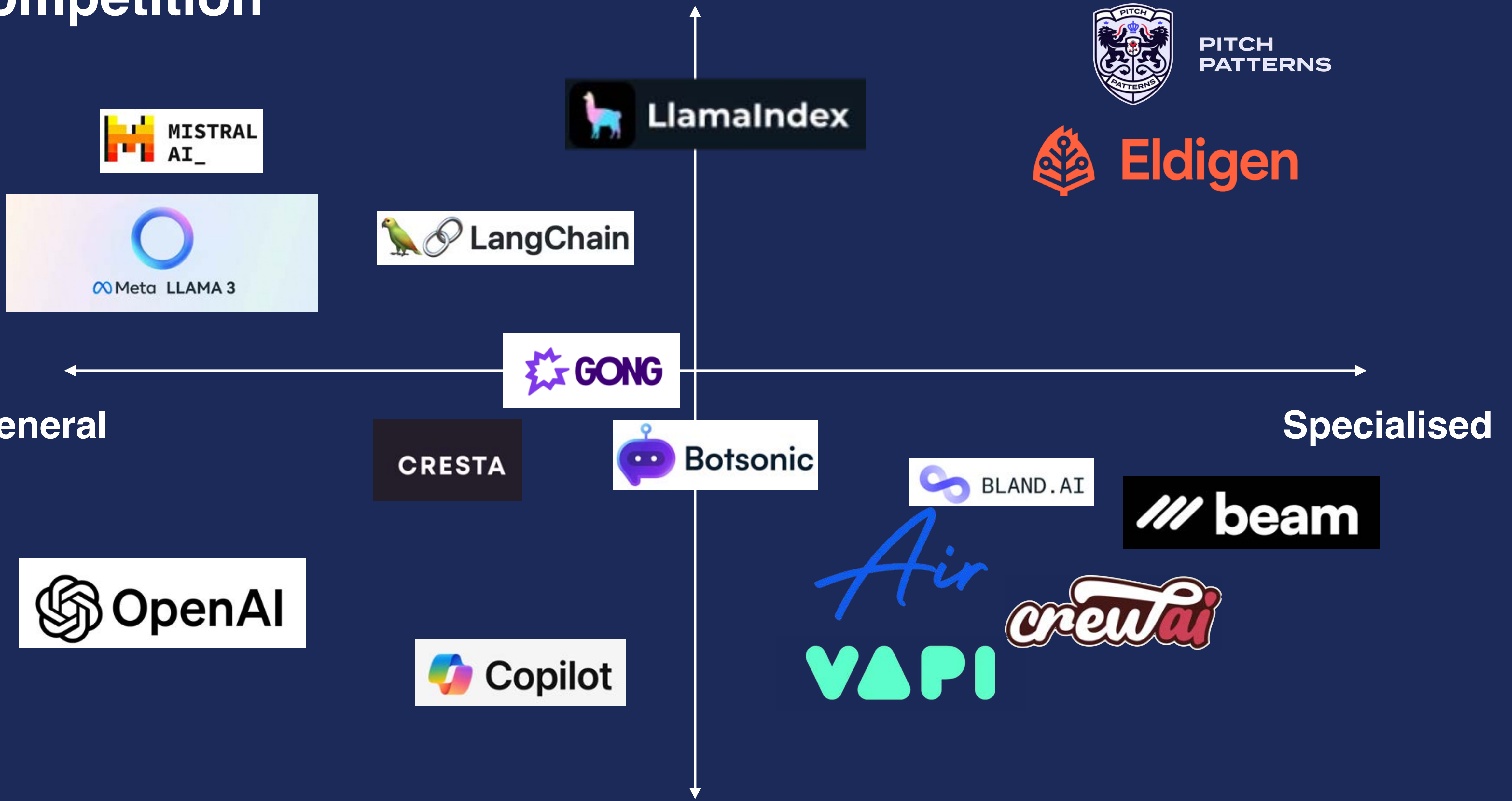
Updated early scenario including generative AI² Updated late scenario including generative AI³ 2017 ear

Updated scenarios 2017 scenarios



Competition

Own models, On-premises

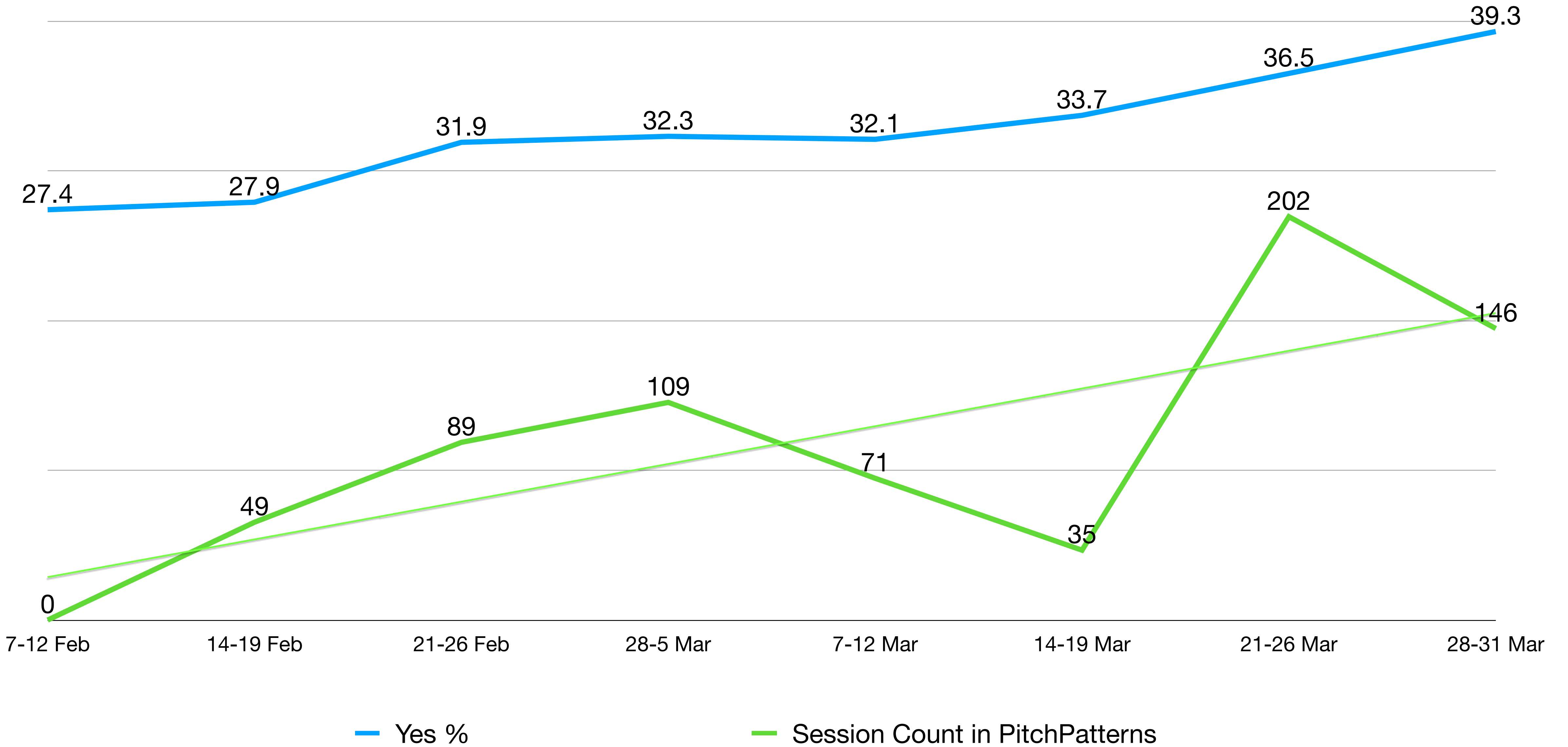


3rd party based, cloud-only, GDPR issues

20+ Enterprise Customers from
Baltic States and USA, Germany



43% improvement in closed sales



Case study

Before:

Call center: 50 agents

Manual call quality evaluation system, such as QEval: $30 \text{ EUR} * 50 = 1,500 \text{ EUR}$

2 x full-time quality control staff, gross: $4,000 \text{ EUR} * 2 = 8,000 \text{ EUR}$

Conversion rate for B2C resell (upsell) calls: **5%**

Resell (upsell) deal size: $500 \text{ EUR} * 50 * 10 \text{ potential deals} * 0.05 = 12,500 \text{ EUR}$

After:

Call center: 50 agents

pitchpatterns.com: 45 EUR/mon * 50 = 2,250 EUR

1 x full-time quality control staff, gross: $4,000 \text{ EUR} * 1 = 4,000 \text{ EUR}$

Conversion rate for B2C resell (upsell) calls: **10%**

Resell (upsell) deal size: $500 \text{ EUR} * 50 * 10 \text{ potential deals} * 0.1 = 25,000 \text{ EUR}$

Savings: $9500 - 6250 = 3250 \text{ EUR}$ (First month)

Potential Earnings: $25000 - 12500 = 12500 \text{ EUR}$ (Within 3 months)

Team



30+ researchers, developers, award winning designers, 20+ scientific publications

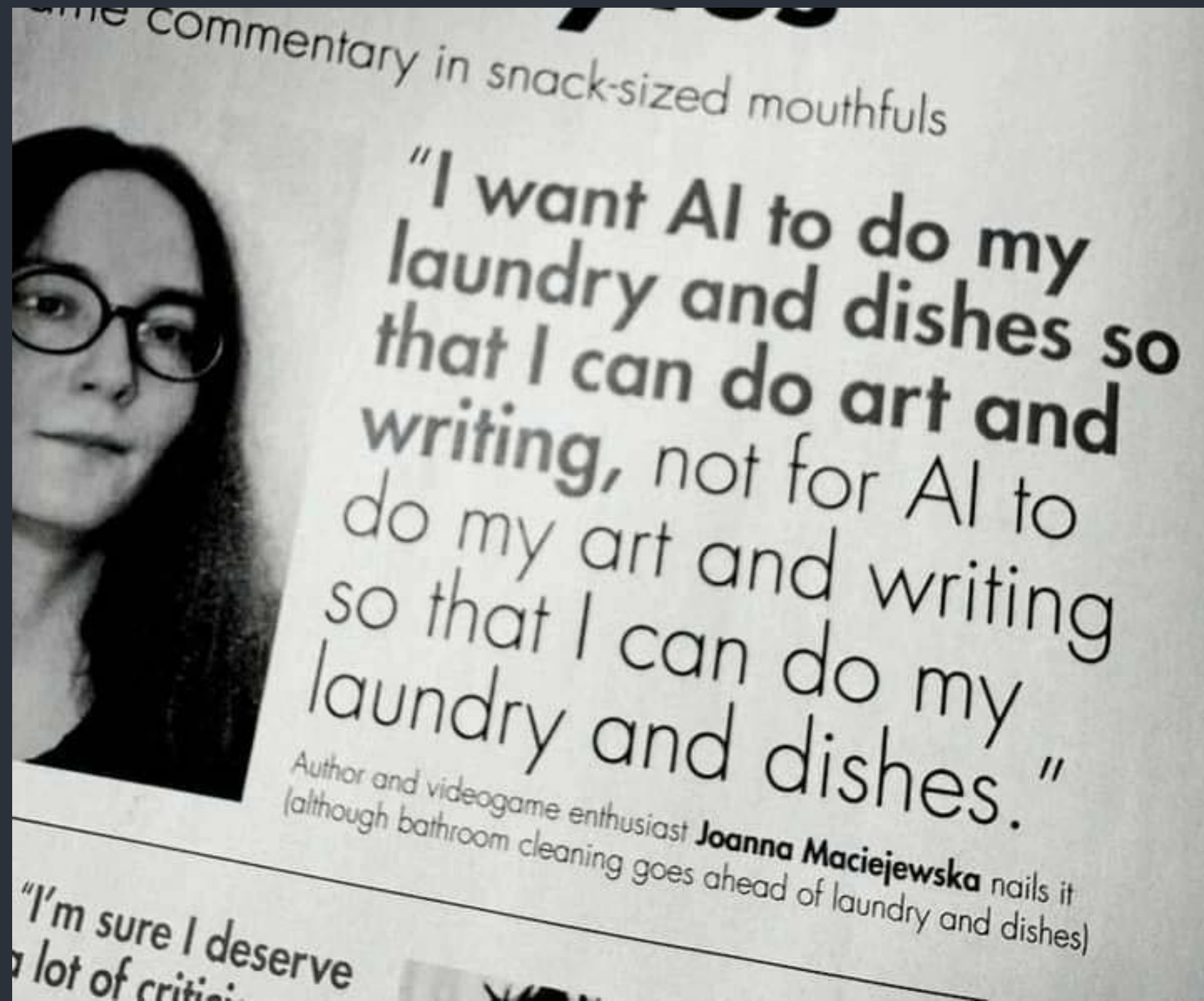
Cost effective new Nordics \$40,000 per month for a team of 30 members.

Average age: 24

Not using any 3rd party services like OpenAI API etc. (70% margins, on-premises with shortened sales cycles)



Ignoring reality



VS

Taking advantage

